

2X800 MW YERMARUS SUPER CRITICAL TPP / CONDENSATE POLISHING UNIT

Tender Enquiry No. PE/PG/YTP/E-3402/2011 Dated 28.01.12

FINANCIAL PRE-QUALIFICATION

A) The bidder needs to score minimum qualifying marks of 15 (total of all the parameters) based on the financial data as per the below Table :

| SL NO. | PARAMETER | CRITERIA | MARKS | Maximum Marks | PARAMETER ACHIEVED | MARKS AWARDED |
|--------------------|---|-----------------------------|--------|---------------|--------------------|---------------|
| 1 | Growth of Net Worth over previous year (%) Average of three years to be worked out | >20% | 5 | 5 | | |
| | | 10-20% | 4 | | | |
| | | 5-10% | 3 | | | |
| | | >0 & < 5% | 2 | | | |
| | | 0 or below | 0 | | | |
| 2 | Debt Equity Ratio Long term Debt / (share capital+free reserves) | 1:1 | 5 | 5 | | |
| | | 1.1 upto 1.5:1 | 4 | | | |
| | | 1.6 upto 2.0:1 | 3 | | | |
| | | 2.0 & above | 2 | | | |
| 3 | Quick Ratio (Current Assets- Inventories) / Current Liabilities | 1:1 | 5 | 5 | | |
| | | 1:1 upto 1.5 | 4 | | | |
| | | 1:1.5 upto 1.75 | 3 | | | |
| | | 1:1.75 upto 2.5 1:>2.5 | 2 0 | | | |
| 4 | Growth in Sales over previous year % Average of three years to be worked out | More than 35% | 5 | 5 | | |
| | | 20-35% | 4 | | | |
| | | 10-20% | 3 | | | |
| | | 5-10% | 2 | | | |
| | | >0 & < 5% <0 (negative) | 1 0 | | | |
| 5 | PROFIT BEFORE TAX Growth over previous year | More than 20% | 5 | 5 | | |
| | | 10-20% | 4 | | | |
| | | 5-10% | 3 | | | |
| | | >0 & < 5% | 2 | | | |
| | | 0 or below | 0 | | | |
| 6 | Whether the bidder has been referred to BIFR/NCLT/any other similar Govt. Agency | Yes | -5 | 0 | | |
| | | No | 0 | | | |
| 7 | Whether the bidder is a potentially sick company | Yes | -3 | 0 | | |
| | | No | 0 | | | |
| TOTAL SCORE | | | | 25 | | |

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- a) The bidder has to submit audited financial accounts for last four years to review the above data.
- b) Net worth means the sum total of the paid up share capital and Free Reserves. Free reserve means all reserves credited out of the profits and share premium account but *does not include reserves credited out of the revaluation of the assets, write back of depreciation provision and amalgamation*. Further any debit balance of Profit and Loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from reserves and surplus.
- c) Other Income shall not be considered for arriving at Annual Turnover/Sales.

B) The bidder also needs to qualify the following criterion :

- (i) The net worth of the bidder as per the latest audited financial results shall not be less than Rs 3,30,00,000/- (Rupees three crore thirty lacs only).
- (ii) Average annual financial turnover during the last three years, as per the audited accounts should not be less than, Rs 5,00,00,000/- (Rupees five crore only).
- (iii) The bidder should have completed similar work during last seven years with a minimum executed value as given below :
 - a) Three similar completed works each costing not less than Rs. 6,60,00,000/- (Rupees six crore sixty lacs only).

OR

- b) Two similar completed works each costing not less than Rs. 8,20,00,000/- (Rupees eight crore twenty lacs only).

OR

- c) One completed work costing not less than Rs. 13,20,00,000/- (Rupees thirteen crore twenty lacs only).

(The bidders have to submit the performance certificate for the completed works as per (iii) above.

- C) In addition to the parameter at A and B above, the financial pre-qualification of the foreign bidder (other than Indian Bidders) will be subject to the review of the report from a reputed third party business rating agency like Dun & Bradstreet, Credit reform etc.